



pf+brief

THE PFANDBRIEF – QUALITY MADE IN GERMANY

vdp VERBAND DEUTSCHER
PFANDBRIEFBANKEN
Association of German Pfandbrief Banks

Capital Requirements Directive IV: Implications for EU mortgage lenders

Wolfgang Kälberer
Head of EU-Affairs
Association of German Pfandbrief Banks (vdp)

Athens, 10 June 2011



THE PFANDBRIEF –
QUALITY MADE IN GERMANY

CRD IV impact on mortgage lending

- **Mortgages on real estate**
 - No fundamental changes, but SA risk weights will be subject to annual reviews and industry will have to report losses stemming from mortgage lending
- **Minimum level of own funds**
 - CET-I capital strengthened (from 2% to 4,5%)
 - Introduction of capital buffers (conservation 2,5% & anti-cyclical 2,5%)
 - Additional capital charge for SIFIs ?
- **Liquidity regime**
 - Introduction of a Liquidity Coverage Requirement (LCR): recognition of (extremely) high liquid and high quality assets
 - Introduction of a Net Stable Funding Requirement NSFR (at present, only reporting requirements of items providing & requiring stable funding) ?
- **Leverage Ratio**
 - Introduction of a pillar I leverage ratio of 3% penalising low risk businesses and setting wrong incentives ?
 - Legal uncertainty produced by a 2017 observation period is detrimental to long term lending



THE PFANDBRIEF –
QUALITY MADE IN GERMANY

Further regulatory impact on mortgage lending

- **Deposit Guarantee Schemes**
 - substantial contributions of credit institutions to DGS (1% of covered deposits as target level ?)
- **Crisis Management**
 - contribution of financial institutions to resolution funds
- **Bank levy**
 - Financial Activities Tax (FAT of 5% on total profit and wages)
- **Overall cost impact ?**
 - All regulatory costs have to be financed through low margin mortgage (or public sector lending) business, i.e. margin squeeze puts mortgage lenders' profitability under pressure
 - Emerging evidence that regulatory costs deriving from only CRD IV rules account for 15 to 25 basis points within the mortgage margin
 - No reliable impact assessment of the cumulative effect of the overall new regulatory framework in terms of cost and consequences for the real economy



THE PFANDBRIEF –
QUALITY MADE IN GERMANY

Regulatory impact on mortgage funding (capital market based)

➤ CRD IV:

- New rules for exposures to financial institutions
 - deletion of ‚option 1‘ for exposures to rated institutions
 - ‚de facto‘ increase of the risk weight for senior unsecured bank exposures from 20% to 50% (step 2, A+ and lower ratings)
- ‚De facto‘ increase of the Covered Bond risk weight from 10% to 20%
 - proposal to replace issuer rating by an issue rating based approach

➤ Solvency II requirements for insurance companies:

- Senior unsecured bank exposures will receive considerable capital charges
- More expensive unsecured bank exposures and imminent bail-in rules (bank crisis management) will probably lead to a substantial reduction of bank exposures by insurance companies
- AAA and AA Covered Bonds are expected to receive a preferential market risk treatment (lower spread risk factor), but 6% equity allocation for a 10 y-AAA rated Covered Bond is still 8 x CRD requirements for banks

➤ Erosion of wholesale funding (Covered Bonds & senior unsecured bonds) and related investor base to the detriment of the underlying conservative business models ?